## FY 2020E | Industry Outlook

TRACTORS		NA	EU	SA	RoW	WW
450	0-140 HP	Flat	Flat	Flat	Flat	Flat
	140+ HP	(5%)				riat
COMBINES						
		(5%)	Flat	Flat	Flat	Flat
COMPACT AND	SERVICE EQ.	NA	EU	SA	RoW	ww
		(5%)	(5%) – (10%)	10%	Flat	(5%)
GENERAL CONSTRUCTION   ROAD BUILDING AND SITE PREPARATION						
	General CE	(5%)	(5%)	5%	(5%)	(5%)
	R&S	(10%)	(5%)	(5%) – (10%)	Flat	(5%)
TRUCKS > 3.5T		NA	EU	SA	RoW	ww
	LCV	-	(5%)	10%	Flat	Flat
	M&H	-	(10%) – (15%	) 10%	Flat	(5%) - Flat
BUSES						
AND HAM		-	(5%) - Flat	Flat	Flat	Flat

## Company Production vs. Retail



AG | underproduction vs. retail of 10% including for North America Row Crop



CE | underproduction vs. retail around 10%, with North America underproduction vs. retail around 15%



C&SV | Trucks production in line with retail (with TIV in EU expected down 10-15% in M&H); Buses production in line with retail, with SA underproduction vs. retail at 20%